

RAYMOND A. WILLIAMS, III

1807 Westminster • Denton, Texas 76205
940.387.0404 • E-mail: ray@raw-law.com • www.raw-law.com

EXECUTIVE PROFILE

Successful and respected Attorney and Business Executive with extensive experience using an analytical approach to identify business strengths, weaknesses, and problems and develop solutions that proactively isolate critical issues and position companies for long-term growth and success. Exceptional people skills with the ability to build strong relationships and teams with all levels of individuals. Diverse legal exposure representing individuals and commercial enterprises in matters ranging from risk management, acquisitions, and business restructuring through prosecution/defense in multimillion dollar civil litigation matters. A dynamic leader who earns respect from clients, associates, and executive boards by demonstrating competence, confidence and the highest level of integrity. Areas of expertise include:

- *Attorney / Counselor*
 - *Litigation Control, Supervision and Strategy*
 - *Public Speaking / Effective Presentations*
 - *Negotiations, Mediation and Dispute Resolution*
 - *Risk Management / Contract Disputes*
 - *Operations Management*
 - *Structures and Secures Business Deals*
 - *Strategic Business Planning*
 - *Product and Market Expansion*
 - *Product Liability, Deceptive Trade Practices, Medical Malpractice, and Civil Litigation*
 - *Oil & Gas Exploration, Real Estate and Ranching*
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LICENSED TO PRACTICE LAW IN ALL STATE COURTS OF TEXAS AND OKLAHOMA

BOARD CERTIFIED IN PERSONAL INJURY TRIAL LAW BY THE TEXAS BOARD OF LEGAL SPECIALIZATION

AV RATED ATTORNEY BY MARTINDALE-HUBBELL • CERTIFIED MEDIATOR

CAREER HISTORY and SELECT ACCOMPLISHMENTS

LAW OFFICES OF RAYMOND A. WILLIAMS P.C., Denton, Texas 2008 – Present

PRESIDENT

Established this law firm to provide general counsel solutions and family executive management. Serving individuals, families, private companies and professional service providers with attorney/client privileged executive management expertise in areas including, but not limited to: analytical review of operations, litigation avoidance, litigation management, litigation strategies, handling negotiations, make presentations to and/or on behalf of clients, identification of problem issues, development of solutions to avoid or address problem issues, identify, seek and secure outside experts for specific problems or issues, handle media communications, and act as family executive and spokesperson.

XCELERATOR SPORTS, INC., Dallas, Texas 2007 - Present

FOUNDER AND CHIEF EXECUTIVE OFFICER

Conceived the “Tennis Xcelerator,” a revolutionary teaching device targeting the sport of tennis. Created and tested the prototype, which is designed to accelerate the learning curve for topspin groundstroke and volley training. Directly responsible for all facets of product development, from the idea phase, engineering, brand development, and manufacturing through marketing. Launched Xcelerator Sports, Inc. to manufacture and market the product.

- Successfully received two patent awards for use and design.
- Obtained endorsement from the Maureen Connolly Brinker Tennis Foundation.
- Launched website to expand market penetration worldwide.

RAYMOND A. WILLIAMS, III

Page Two

SIXX HOLDINGS, INC. AND KNOX INTERESTS, Dallas, Texas

2005 - 2006

PRESIDENT AND GENERAL COUNSEL

Directly responsible for overseeing strategic business plans for Sixx Holdings, Inc., a publicly-traded corporation with 91% of ownership belonging to Knox Interests. Represented Knox Interests as General Counsel. Responsible for identifying potential business issues and resolving problems before they became critical. Business interests ranged from real estate, mineral interests, to oil and gas exploration and development. Negotiated and executed contracts with respect to ranching/leasing operations.

- Provided counsel to Sixx Holdings, Inc.'s Chairman of the Board with respect to the strategic sale of the Company. Successfully collaborated with outside counsel to negotiate contract of sale and transfer of the Company.
- Actively researched and monitored Barnett Shale gas development activities.
- Negotiated contracts and responsible for all litigation, including eminent domain and trespass issues with pipeline companies for Knox Interests.

LAW OFFICES OF RAYMOND A. WILLIAMS P.C., Dallas, Texas

1995 – 2005

TRIAL LAWYER

Founded this legal firm to provide representation for families, individuals, and victims of wrongful death and serious personal injury matters. Interviewed clients, determined case worthiness, and carefully dissected logistics of each case to ensure successful representation of each client. Identified pivotal point of claims, developed action plans, interviewed and selected expert witnesses and juries. Conducted extensive research and due diligence. Created demonstrative aids for trial presentation to accurately and compassionately summarize matters for juries. Also managed cases related to product liability, deceptive trade practices, medial malpractice, and various civil trial matters.

- Represented a family who brought suit against Southern Pacific Railroad for gross negligence that resulted in the death of their son by a train at an unprotected crossing. Successfully established gross negligence during the three week trial that resulted in a substantial award in favor of the family.
- Represented a man that was severely neglected by a nursing home. Conducted extensive fact finding that resulted in a \$3M award in favor of plaintiff. The most significant result of the case outcome was the elderly gentleman was allowed to heal from bone-deep bed sores and able to live the remainder of his life with dignity.
- Represented the family whose husband was killed due to a vehicle fatality caused by a stray bull. Ultimately recovered in excess of \$1M for the family by proving the rancher was negligent in maintaining his fence, which allowed the bull to escape and enter a public road.
- Never lost a jury trial throughout the ten-year operation of the Firm.
- Due to sound reputation and AV rating, secured 100% of business through referrals and networking.

MISKO, HOWIE & SWEENEY, Dallas, Texas

1993 – 1995

ASSOCIATE ATTORNEY

Trial Attorney primarily representing families, individuals, and victims in wrongful death, product liability, deceptive trade practices, and other significant cases involving personal injuries. Conducted extensive research to become a subject matter expert in many different areas. Able to grasp complex concepts, analyze, and interpret ideas into a logical strategy, and present solutions that positively affected the outcome of each case.

- Case portfolio spanned across various subject matters, such as ground contamination, railroad grade crossing, tractor/trucking fatalities, wrongful death, insurance suits, serious automobile accidents, inadequate security cases, and negligence, among others.

RAYMOND A. WILLIAMS, III

Page Three

MISKO, HOWIE & SWEENEY, Dallas, Texas, *Continued*

- Developed national recognition with respect to legal issues and litigation against railroad enterprises. Delivered presentations before the American Trial Lawyers Association's annual meetings.
- Recovered \$1.7M in a wrongful death suit against an aerial lift device manufacturer. Researched facts related to a metallurgical failure that resulted in the death of a tree trimming employee.
- Represented a land owner whose property was slowly contaminated by industrial lead products over an extended period of time. Engaged the right combination of experts to successfully arrive at a remediation program. Negotiated a settlement resulting in an award that significantly exceeded the value of the client's land.

Early Career History Includes:

ATTORNEY AND ELECTED SHAREHOLDER — COWLES & THOMPSON; Dallas, TX

ASSOCIATE ATTORNEY — VIAL, HAMILTON, KOCH & KNOX; Dallas, TX

PETROLEUM LANDMAN — TEXAS OIL AND GAS CORPORATION; Midland, TX

GENERAL MANAGER OF RANCHING OPERATIONS — SEVEN W RANCH; Hillsboro, TX

EDUCATION

J.D., SOUTHERN METHODIST UNIVERSITY SCHOOL OF LAW, Dallas, TX, 1987

*Ranked in the top 15% of class • Robertson & Miller Award for Oil and Gas
American Jurisprudence Awards in Constitutional Law, Oil & Gas, and Financial Institutions
Phi Alpha Delta Outstanding Scholastic Achievement Award*

TEXAS CHRISTIAN UNIVERSITY, Fort Worth, TX, 1978

Degree in Ranch Management

B.A., TRINITY UNIVERSITY, San Antonio, TX, 1977

Degree in Business Administration

BAR ASSOCIATIONS

LICENSED TO PRACTICE IN ALL STATE COURTS OF TEXAS AND OKLAHOMA

FEDERAL COURTS IN THE NORTHERN, EASTERN, SOUTHERN, AND WESTERN DISTRICTS OF TEXAS

FIFTH CIRCUIT COURT OF APPEALS

PROFESSIONAL AFFILIATIONS

DENTON BAR ASSOCIATION

DALLAS TRIAL LAWYERS ASSOCIATION

STATE BAR OF TEXAS

STATE BAR OF OKLAHOMA

TEJAS VAQUEROS

PHI ALPHA DELTA LEGAL FRATERNITY